MediPulse

Press release
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MediPulse: Munich healthtech start-up raises €2.6M pre-seed to help medical practices run their business with AI

MediPulse is building an AI-native platform that automates the manual administration and management of medical practices and outpatient care centers.

Munich, November 17, 2026 – MediPulse (Pulse Technologies GmbH) today announced a €2.6M pre-seed round. The round is led by European VC firm Fortino Ventures, with participation from Redstone, WENVEST and experienced healthcare angel investors. MediPulse will use the funding to expand its customer base, advance product development and further reduce the administrative burden on practice owners. Beyond administrative tasks, its AI is set to increasingly take over the management of the practice autonomously. The goal is to protect revenue and cut costs.

Many of Germany's roughly 100,000 medical practices face the same problem: Running a practice is getting more complex, and many owners are overwhelmed by the business side. Decisions on personnel, investments or which services to offer are mostly made based on gut feeling.

The problem isn't motivation - it's the missing foundation: in day-to-day practice, the focus is on patient care, not on the business. On top of that, key information is distributed across a variety of systems, outdated and hard to access. Germany's new healthcare savings law (GKV-Spargesetz) adds further financial pressure. Practices are expected to deliver the same care with fewer resources. To keep outpatient care running, practices need to cut costs and put their finances on a stronger footing.

This is where MediPulse comes in. The software connects directly to the practice management system and bank accounts, providing a real-time overview of revenue, costs and liquidity that makes running the practice easier. Its AI automatically categorizes bank transactions, analyzes developments and supports decision-making with concrete recommendations.

MediPulse is built on the belief that financial stability does not compete with good medicine. It is what makes good medicine possible. A well-managed practice can invest, retain staff and expand the care it offers. MediPulse's founders saw firsthand how draining it is to run a practice when key numbers only arrive months later.

> “I spent many weekends helping my father run his medical practice. To make decisions, we often had to pull together data from many different systems. At some point we realized: there's simply no room for that kind of effort in day-to-day practice operations. That's why our AI delivers the insights that used to take me entire weekends, so physicians can make better decisions, faster.”
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> - Kolja Schmid, Co-founder & CEO

MediPulse was founded in Munich in 2025 by Kolja Schmid, Alexander Baule and Dr. med. Jonas Kraska. The team brings together experience from management consulting, software engineering and day-to-day medical practice. Since launching in January 2026, MediPulse has been adopted by around 300 practices across Germany.

> “Vertical software wins where a market is large, fragmented and under pressure. Medical practices tick all three boxes at once. MediPulse signed around 300 practices in ten months because the team combines business and medical expertise and knows practices’ problems firsthand. We see this as one of the clearest opportunities to fundamentally improve outpatient care in Germany.”
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> - Patrick Hermann, Partner Fortino Ventures

About MediPulse

MediPulse (Pulse Technologies GmbH) builds AI-native software for the financial management and controlling of medical practices and outpatient care centers. The platform connects data from the practice management system and bank accounts, giving practices a real-time view of their financial health. Practices spend less time on manual work and make decisions based on today’s numbers. Founded in 2025, MediPulse is based in Munich, has 12 employees and is already used by around 300 practices across Germany.

About Fortino Ventures

Fortino Ventures is a European B2B software investor backing category-defining vertical SaaS and AI companies across the Benelux and the DACH region.